



Sino-US Advanced Biofuels Forum

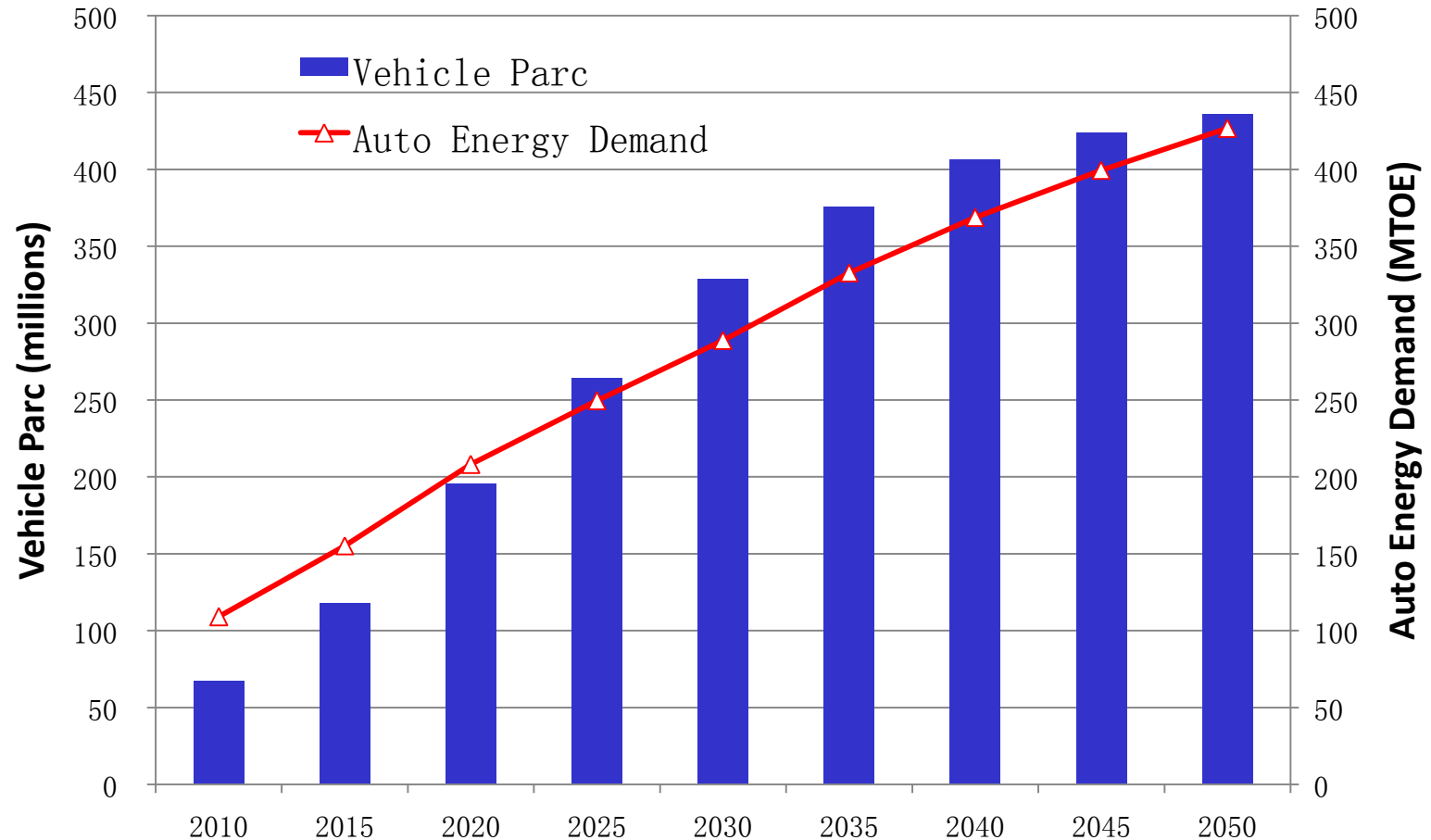
GM's Perspective on Advanced Biofuels

Benny Zhang

GM China
May 27, 2010



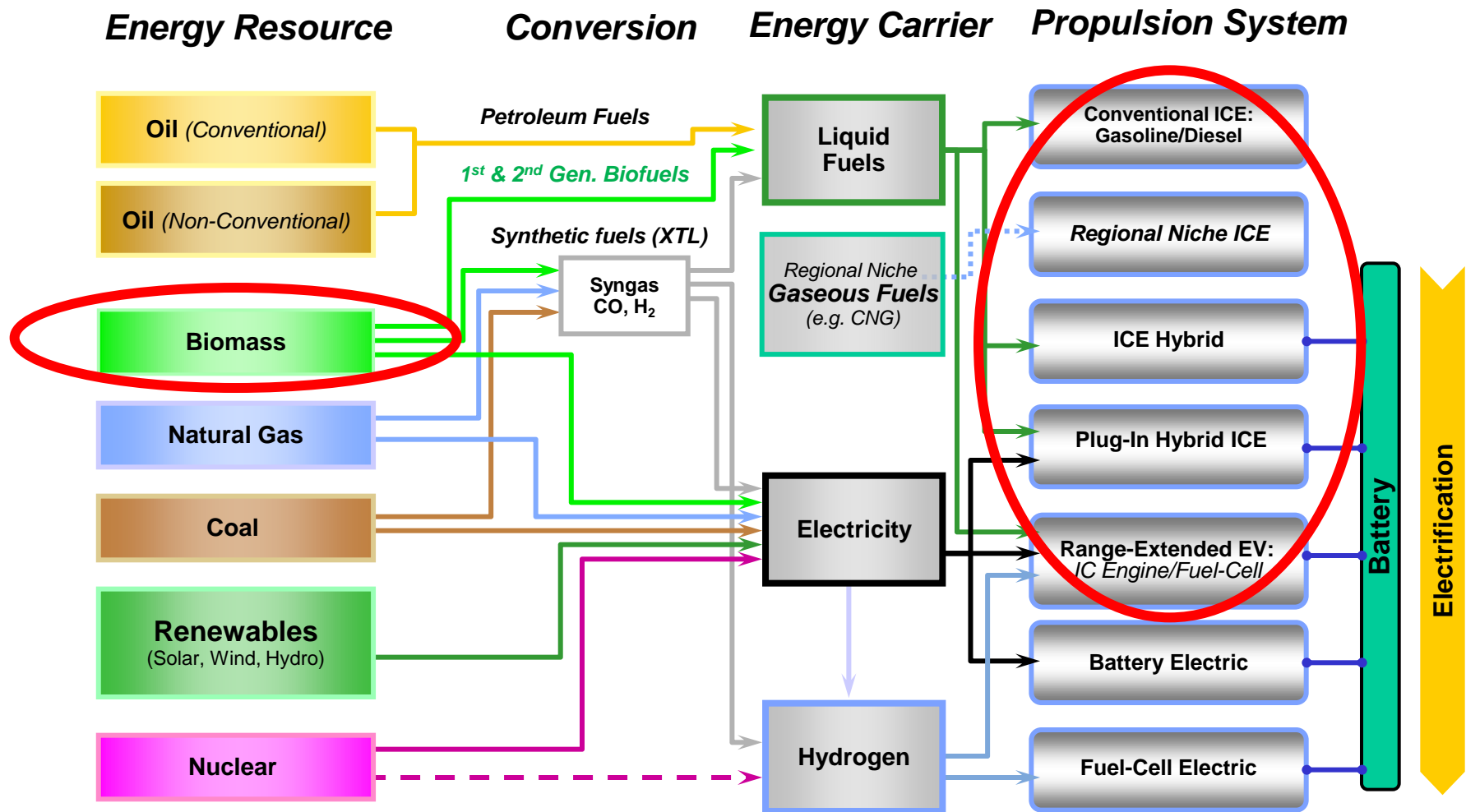
Rapid Growth of Auto Industry & Energy Demand in China



Source: CAERC, 2010

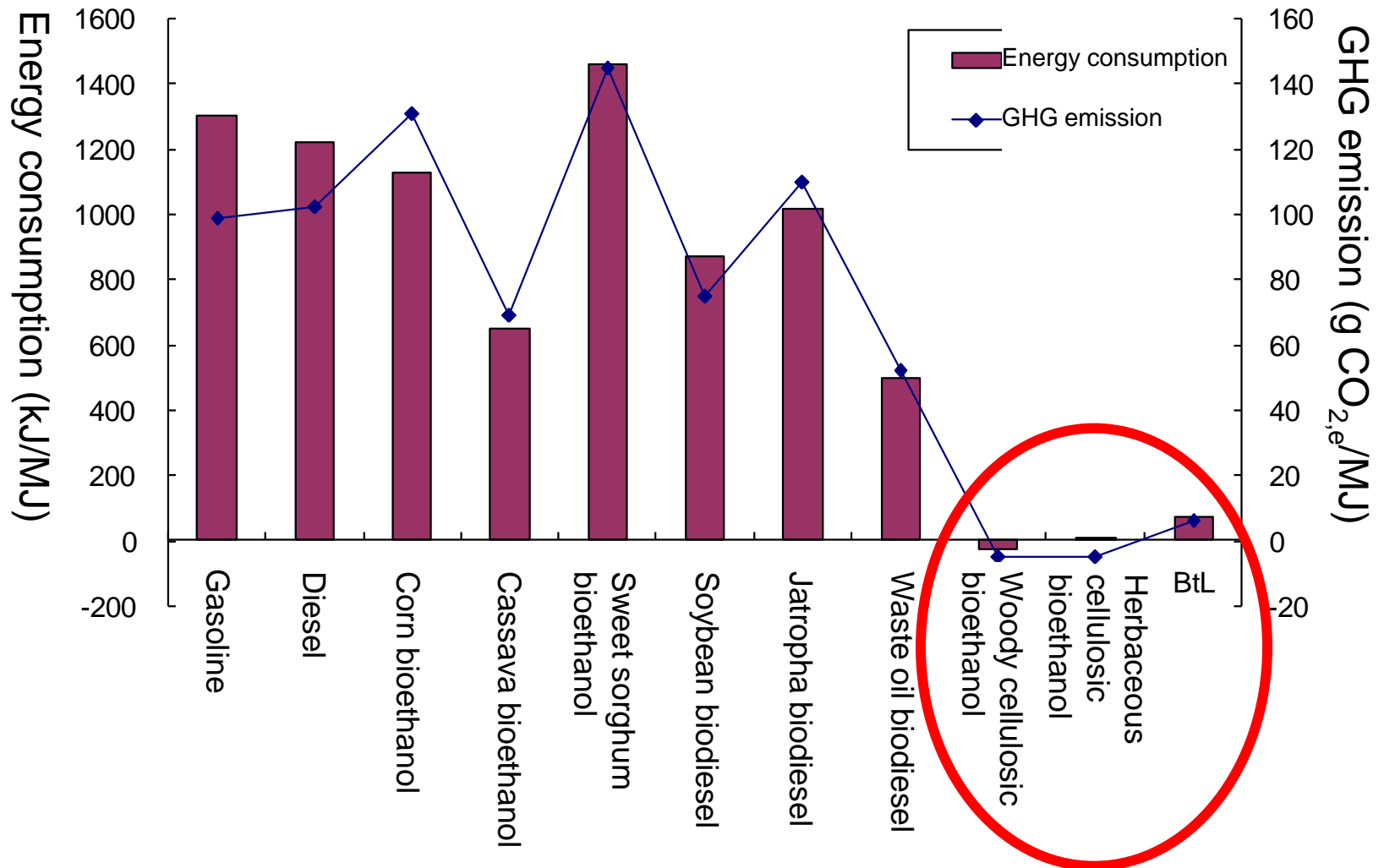


Biofuels in Automotive Energy Systems





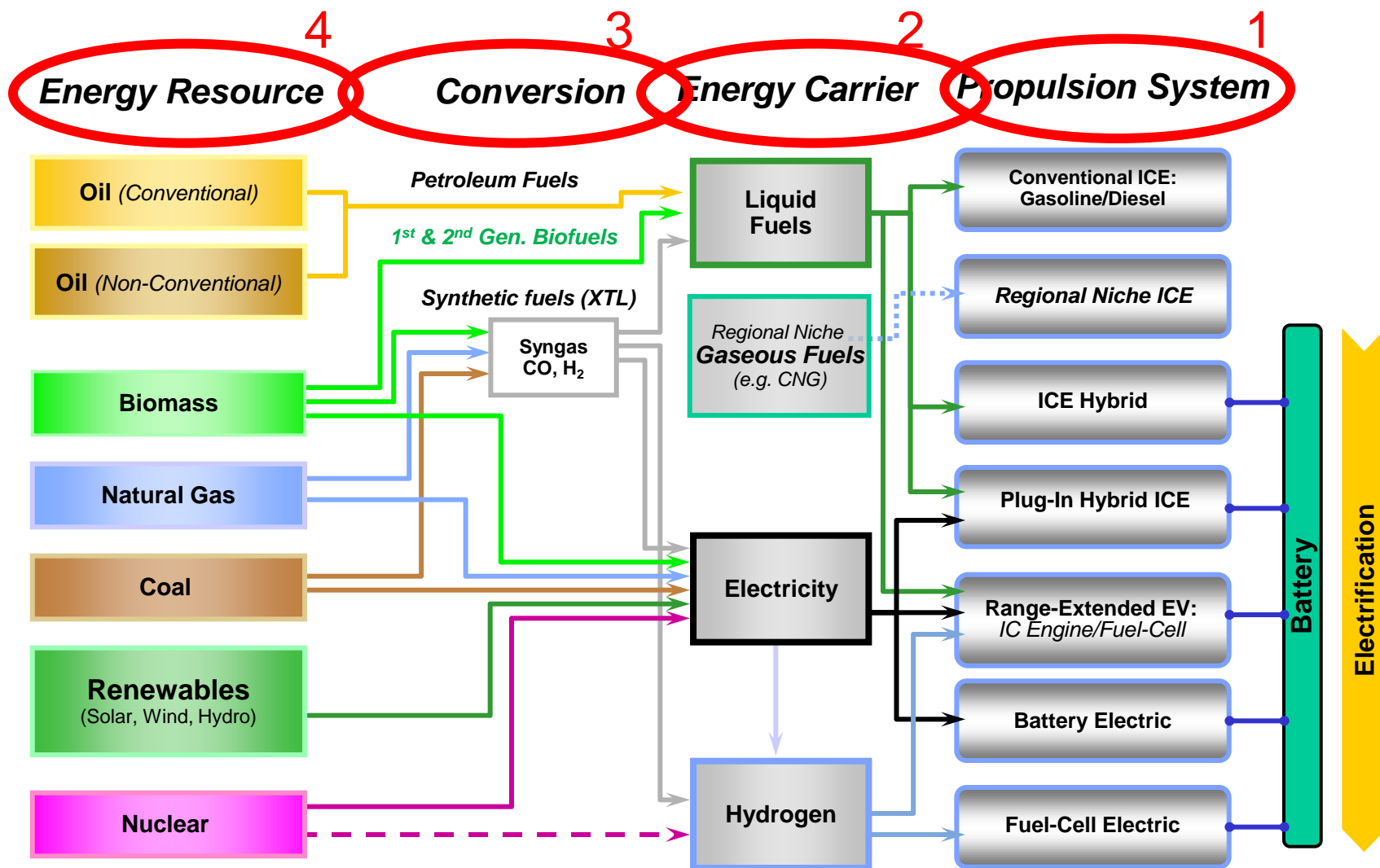
Significant Potential to Reduce GHG Emissions



Source: CAERC, 2010

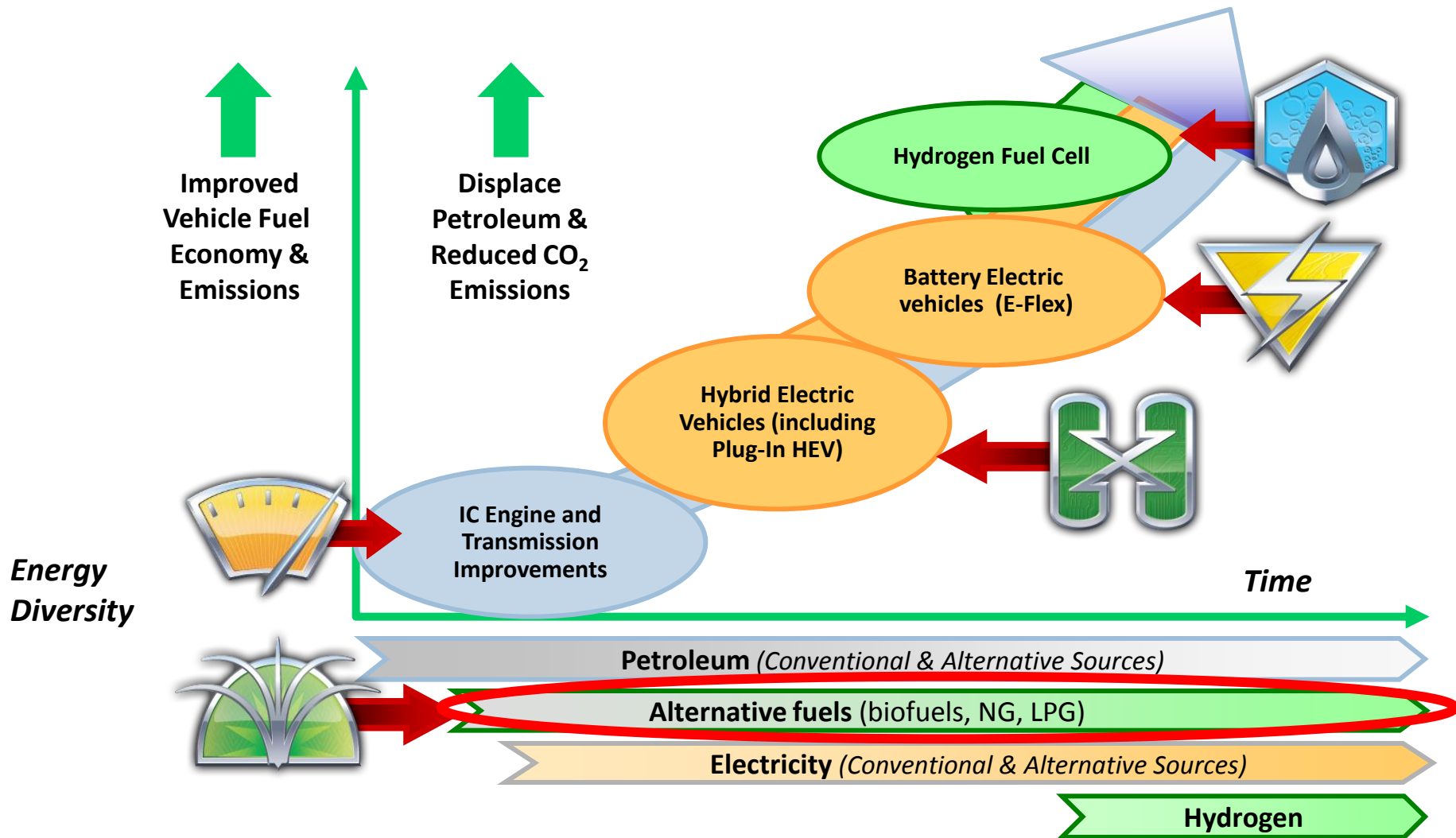


Value Chain of Biofuels





GM's Advanced Propulsion Technology Strategy





Millions of Vehicles on Biofuels

- GM has built 5.5 M FFVs on the road globally
- GM is offering 17 Flex Fuel models in North America for 2010
- GM is committed to having 50% of our models E85 capable by 2012
- Future FFVs include Direct-Injected and Turbocharged Engines, Extended-range





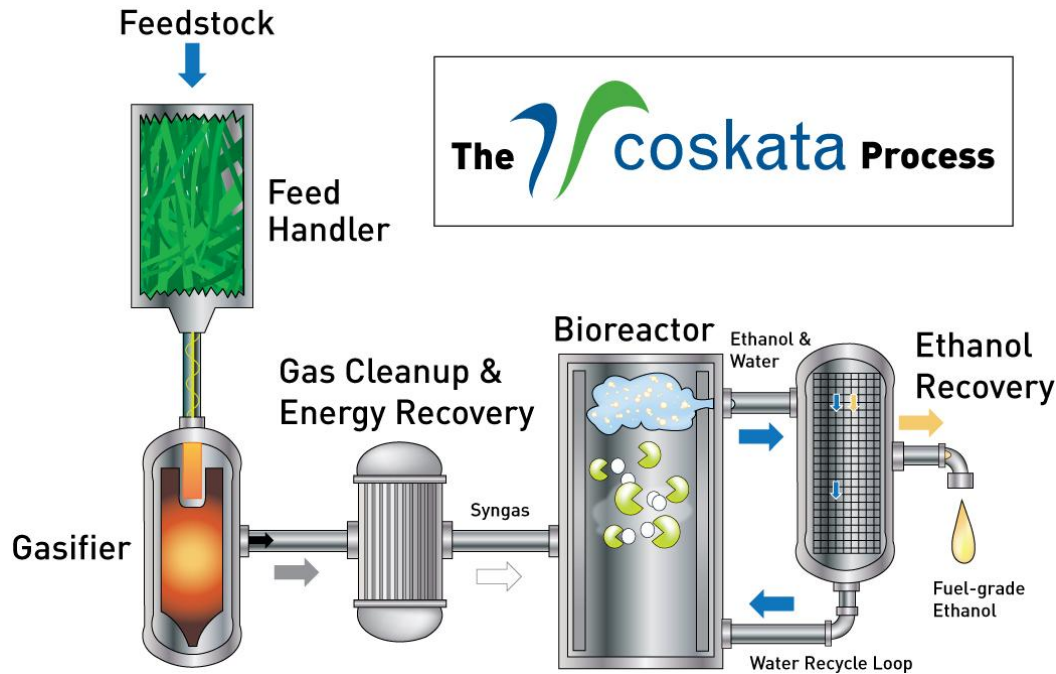
Infrastructure: Mature Experience Globally



- Partnering to increase the expansion of E85 stations – 350 stations
- Currently, ~ 2,272 fueling stations in the US (~ 1.5 %) offer E85

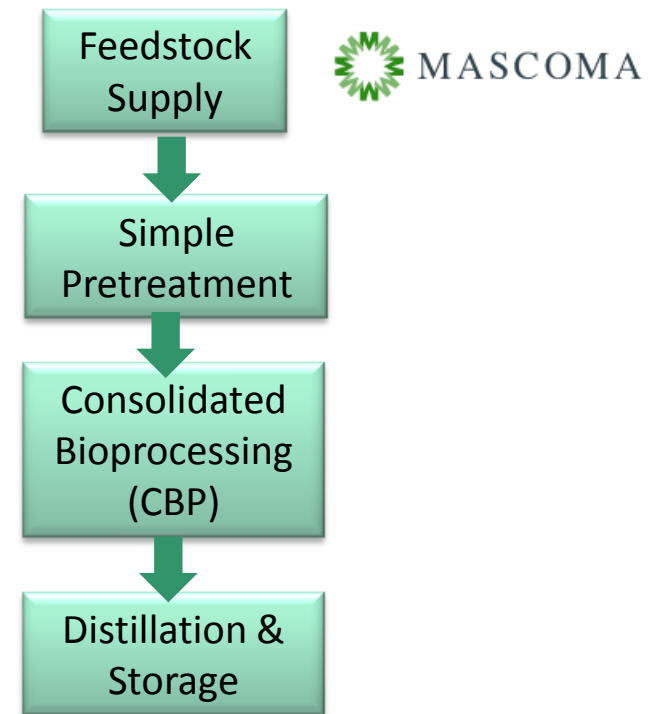
Focus: Biofuel Conversion Technology

Coskata's Leading Flexible Feedstock Process



- Pilot (Pennsylvania, 40k gal/year) running
- 1st commercial plant (SE USA, 55M gal/year) planned in 2012
- Production cost under \$1/gallon

Mascoma's Consolidated Bioprocessing



- 200k gal/year pilot (Rome, NY) running
- pre commercial plant (Michigan, 40M gal/year) planned in 2012

A Variety of Feedstocks



Switchgrass



**Corn
Stover**



**Forest
Waste**



**Municipal
Solid
Waste**



**Wood
Chips**



**Corn
Cobs**



**Bagasse
(Sugar Cane
Residue)**



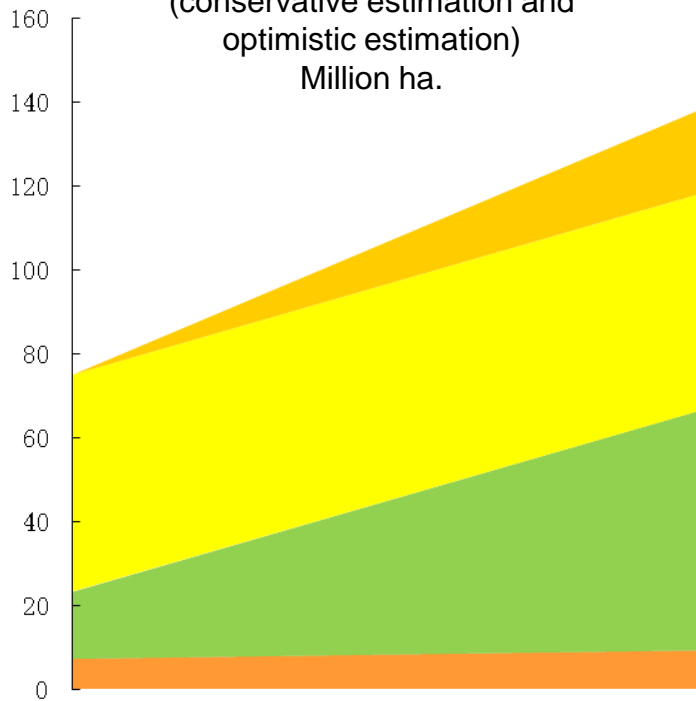
**Wheat
Straw**



**Poplar Trees
(Fast Growing
Woody Biomass)**

Biomass Potential Investigation in China

Marginal land Uncertainty
(conservative estimation and
optimistic estimation)
Million ha.



- Unutilized land for energy crops
- Unutilized land for woody biomass & oil-bearing trees
- Forest land for woody-biomass & oil-bearing trees
- Cultivated land for energy crops

Unutilized land in China for energy crops



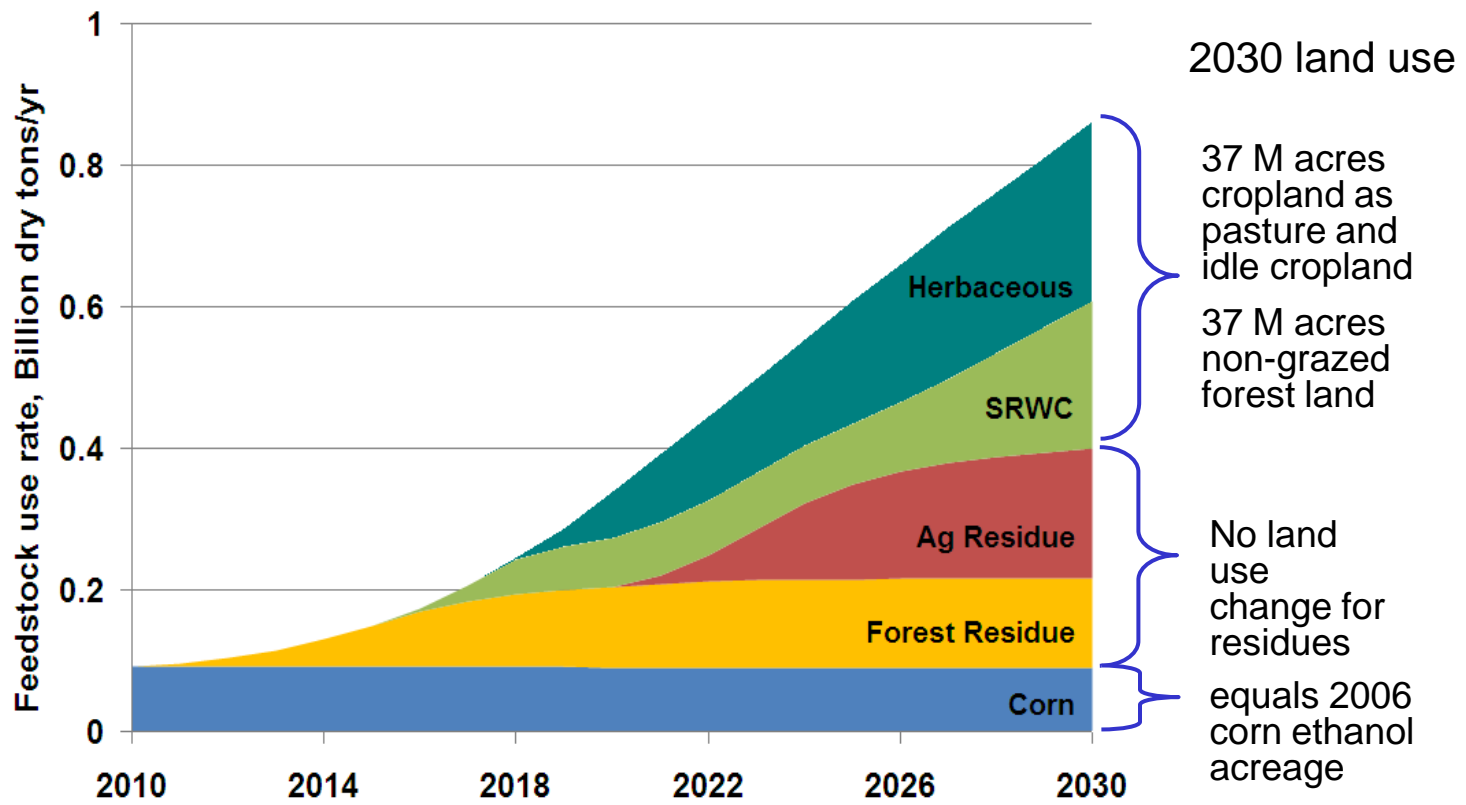
Data source: Research group of Sustainable development of energy crops in the People's Republic of China, 2009

Copyright: CAERC, Tsinghua University



GM/Sandia 90B Gallon Biofuel Deployment Study

- Sandia/GM 90-Billion gallons biofuel by 2030 deployment study
 - RFS2 could be achieved by successful deployment of cellulosic biofuels (in addition to corn ethanol), without displacing current crops grown





Summary & Suggestions

- GM believes biofuels, including cellulosic ethanol and other advanced biofuels, are the most significant near-term solution to reducing petroleum usage and greenhouse gas emissions
- The next 2-3 years will prove critical for advanced biofuels as pilot/demo plants become operational and first commercial plants are constructed
- Continued government support (mandates & incentives) are important to launch the biofuel ramp-up until commercial competitiveness takes over
- Suggestions
 - Clear national roadmap for biofuels
 - Favorable policy (approval, subsidy) for demo/pilot programs and research
 - International collaboration on research and technology transfer
 - Cooperation among industries such as standards



Thanks For Your Attention!